

# COMPACT CRAWLER BOOM

2016 SUMMER SPECIALS

INTRODUCING  
THE NEW 520AJ

DAKOTA SHINE PAINT  
RESTORATION PRODUCTS

S  
E  
C  
U  
R

3

QUEENSLAND SET FOR  
NEW HEIGHTS  
IN HIRE EXCELLENCE

6

PRODUCT  
IMPROVEMENTS

11

QUICK HOLIDAY CRUISE  
TO KEEP THE YOUNG  
AND OLD HAPPY

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# Contents

Queensland set for new heights in hire excellence as JLG 1850SJ arrives .....	03
Introducing the 520AJ .....	04
Telehandler Talk with "The Heff" .....	05
Product Improvements .....	06
Get an additional 3% off all parts ordered online .....	07
Dakota Shine - Paint Restoration/Cement and Slurry Remover .....	08
2016 Summer Specials .....	10
Quick holiday cruise to keep the young and old happy .....	11
Staff Profile .....	12



## Welcome

**Welcome back to the first edition of JLG Access for 2016 - the magazine for JLG Industries' customers throughout Australia and New Zealand.**

Firstly, I hope you enjoyed the holiday period and had time to have a much needed break with family and friends.

JLG has been producing the Access Magazine for the best part of 10 years and reflecting back on previous editions, I see the huge technology, safety and product developments that are evident in our machines. 2015 was no different, and we were pleased to have released a number of new products and product updates including:

- Metro-LED & Metro-MH model Lighting Towers
- ES Scissor update to steel deck and the release of the 2032ES & 2632ES
- Update to the 450AJ & 460SJ with increased platform capacity
- Update to the Electric Booms E300AJP, E400AJPn, E450AJ to include AC Direct Electric Drive.

2016 is already off to a busy start and in this edition we profile Prime Rentals, a Queensland hire company who has taken the 1850SJ Boom Lift to new heights. Also featured is the 520AJ and the outcome of our 'Voice of Customer' discussions for product improvements. We also know you need to keep your machines looking their best and Dakota Shine paint restoration, cement and slurry remover is just the product to do that. Find out more about how you can maintain a like-new appearance on page 8. Finally, don't miss out on the additional 3% off all parts ordered online, just visit Online Express on our website or download the app to your phone.

I'm sure you're all starting to gear up for HIRE16 and I look forward to seeing you all on the Gold Coast in May.

**Bob Mules**  
General Manager  
Australia & New Zealand



COVER IMAGE: JLG's Compact Crawler Booms give you greater reach when its needed most. All models have a tracked wheel carriage, low ground bearing pressure and narrow chassis, giving you greater accessibility with working heights from 19m - 23m.





# QUEENSLAND SET FOR NEW HEIGHTS IN HIRE EXCELLENCE AS JLG 1850SJ ARRIVES

**ALREADY WELL KNOWN FOR THEIR EXCELLENCE IN EQUIPMENT HIRE, HAVING BEEN NAMED RENTAL COMPANY OF THE YEAR AT THE HRIA 2015 CONFERENCE IN APRIL, GLADSTONE-BASED PRIME RENTALS HAS ADDED ANOTHER FEATHER IN THEIR CAP WITH THEIR JULY PURCHASE OF QUEENSLAND'S FIRST JLG 1850SJ ULTRA BOOM®.**

A proud family-owned company, Prime Rentals was established in 1995 and offers one of Central Queensland's largest hire fleets through branches in Bowen, Brisbane, Emerald, Gladstone, Mackay, Moranbah and Roma – a fleet now enhanced by the addition of the JLG 1850SJ.

The largest self-propelled boom lift in the industry, JLG's 1850SJ offers a host of features that make it the ideal machine to deliver the increased work envelope and application diversity required by Prime Rentals' many customers in the mining, energy and construction sectors.

These include a 56.56m maximum platform height with 24.38m of horizontal reach; over 82,000 cubic metres of reachable space; a highly manoeuvrable telescopic jib for exceptional reach and 'up & over' capabilities, and a five-section, fully proportional boom delivering smooth operation for confidence at height.

The JLG 1850SJ is equipped with a powerful Deutz T4i turbo diesel engine, situated on a swing-out tray for ease of servicing. The engine contributes to improved productivity by powering the boom from ground to maximum height elevation in under 5 minutes. An LCD panel in the platform provides new levels of operator and service interaction, and hydraulically pivoting axles retract to 2.48m for ease of transport on a standard width trailer.

As always, customer satisfaction was top of mind for Prime Rentals in purchasing the JLG 1850SJ, as the company's Managing Director, Dan Madden, explained.

"We are always looking for the best and most efficient ways to service our clients and the 1850SJ was a natural progression that complemented our range of 30 bigger booms and offered our customers extended capabilities," he said.

"Not everyone will need it, but we wanted to make available to our clients; our branches are all within five hours of each other, so we have a good network to supply the 1850SJ across Central Queensland.

Safety and strong support were also major factors in choosing the JLG 1850SJ, according to Dan Madden.

"Safety is always key in everything we do at Prime Rentals and the 1850SJ definitely offers our clients a safe and very reliable option for reaching greater heights," he continued.

"Prime Rentals has had a relationship with JLG for 20 years, so we know they offer a good product, back-up service and support; this is crucial in delivering the high standards our clients have come to know and expect from us."

Those high standards are well-known to Martin De Haast, JLG's QLD State Manager.

"Prime Rentals keep a very well-maintained, modern fleet of EWP's, with a large cross section of JLG models within the fleet, and they are very much across all their clients' needs; they are an extremely professional organisation," he explained.

"They know exactly what their clients need, from machines and parts to after-sale, and they consistently deliver for every customer – which makes for a great fit with JLG."

For more on the JLG 1850SJ Ultra Boom and the full range of innovative JLG access equipment, visit [www.jlg.com](http://www.jlg.com) or call 131 554 (Australia) or 09 276 1728 (New Zealand) today.

# INTRODUCING THE 520AJ



Rugged, high performing articulating boom with industry leading work envelope, capacity, and lift speeds.

#### More Productivity

- Lift more with industry leading capacity. Take more to the work area (10% more than anyone in the market)
- Fast lift speeds - spend more time working, less time positioning

#### Improved Durability

- New hood design. New hood material provides additional durability with modern aesthetic look

#### More Serviceability

- MDI display communicates full language versus just fault codes for improved serviceability and faster troubleshooting to reduce the number and duration of service calls

#### KEY SPECS

- Platform Height — 16.00m
- Horizontal Outreach — 10.00m
- Up and Over Height — 7.3m
- Capacity Unrestricted — 250kg





# TELEHANDLER TALK

## WITH "THE HEFF"

### SUPER COMPACT 2505H



**THE JLG SUPER COMPACT 2505H TELEHANDLER HAS TIME-SAVING, INNOVATIVE FEATURES THAT REDUCE OPERATOR STRAIN AND HELP IMPROVE EASE OF USE AND SAFETY. LOW-MAINTENANCE COMPONENTS REDUCE DOWNTIME, ALLOWING YOU TO SPEND MORE TIME ON THE JOB.**

The 2505H is ideal for many types of agricultural and construction operations.

The versatility and durability of the 2505H allows it to be used in many applications and environments including:

- Agriculture & Farming (hay, poultry, livestock)
- General Contractors
- Concrete Contractors
- Mason Contractors
- Landscapers
- Natural Resource Contractors (coal mines, oil, natural gas, timber, waste management)
- Stock piling
- Water Treatment
- Demolition
- General building maintenance
- General handling work of palletized loads
- General tool carrier
- Green waste composting
- Stone handling
- Yard scrapping
- Yard / road sweeping

#### Super Compact 2505H – Quick Specs

- Max Lift Height 5.6m
- Max Capacity 2400kg
- Max Reach 3.3m
- Tier IVf (Stage 3B) Engine – Deutz TD 2.9L 74hp @ 2300RPM
- Outside Turning Radius 3200mm
- Tyres 14 x 17.5 12PR

#### Servicing

- Filters can be removed without removing panels
- Panels can be removed if necessary
- The Deutz 2.9L L4 engine is one of the most accessible and serviceable engines in the market



#### Productivity

##### 'Optional Reversing Fan'

- The 2505H has an optionally available reversing fan.
- This fan will remove dirt, chaff, mulch and other debris that may be collected on the air intake screen.
- System can be activated from within the cabin (on, off or on-demand mode.)

##### Cabin Layout

- One of the most spacious cabins in the super compact market
- Armrest
- Single lever joystick control (no hydraulic levers)
- Good visibility

##### 2505H Features & Benefits

- Superior Performance
  - Superior driving experience and comfort
  - Smooth transmission
  - Fast and agile
- Tightest turning radius in the industry and lock-to-lock steering
- Very agile machine, especially in tight spacing like sheds
- A real operator's machine, comfort, space and simplicity
- Comfort & Ergonomics
  - Load chart placement
  - Very spacious cab
  - Switchable joystick pattern (lifter or loader)
- Superior serviceability and repairs
  - Spacious engine layout
  - Overall excellent access to filters and pumps
- Excellent stability when carrying and landing loads
- Strong load chart for optimal use
- Market leading hydraulic performance

# PRODUCT IMPROVEMENTS

## ○ You Want "Greater"

During our Voice of Customer discussions you asked JLG to provide you with more. Our upgraded 450AJ, 460SJ & 520AJ boom lifts are delivering!

### Greater Platform Capacities



## ○ Greater Value

Generator incl. Outlets & ELCB - **Included**

Non-Marking Tyres - **Included**

4WD - **Included**

Oscilating Axle - **Included**

Cylinder Bellows - **Included**

Platform Tool Tray - **Included**

Less Engine Emissions - **Included**

Interactive Diagnostic Display - **Included**

# GET AN ADDITIONAL

3%

# OFF

## ALL PARTS ORDERED ONLINE.

Download the App or search JLG Online Express.

Australia - 131 JLG New Zealand - 09 276 1728  
[www.jlg.com.au](http://www.jlg.com.au)

**JLG**<sup>®</sup>  
reachingout<sup>™</sup>

# Dakota Shine

# PAINT RESTORATION AND SLURRY REMOVER

JLG OFFERS A FULL LINE OF DAKOTA SHINE PAINT RESTORATION AND CEMENT AND SLURRY REMOVER PRODUCTS TO MAINTAIN A LIKE-NEW APPEARANCE. A COST EFFECTIVE WAY TO KEEP YOUR EQUIPMENT LOOKING FANTASTIC.



## ○ Dakota Prep – Step One

Dakota Prep is a water-based and biodegradable cleaner that will remove wax buildup, grease, oxidation and grime from a variety of surfaces. Dakota Prep must be used to prepare surfaces before the application of Dakota Shine.

Dakota Prep can also be used to prepare surfaces for paint or wax. Dakota Prep is a concentrated product, so it must be mixed with water before using. It is partially derived of agricultural by-products, therefore making it environmentally-safe. Dakota Prep is a safe and easy-to-use surface prep product.

## ○ Dakota Prep – Step Two

Dakota Shine is a unique and patented product that will restore the color, lustre and value to faded and oxidized surfaces like paint, decals, plastics and more. Dakota Shine is a ready-to-use product that requires no mixing. There is no product to waste or dispose of, simply pour any leftover product back into the container.

Dakota Shine consists of agricultural by-products and various other proprietary ingredients; it contains no silicones. Dakota Shine may turn some white paint a shade of off-white. These ingredients are designed to penetrate the surface to rejuvenate the pigments to their original, like-new appearance. Dakota Shine is a very cost-effective substitute to repainting oxidized surfaces, replacing faded decals or wet-sanding & waxing.



PROVEN EFFECTIVE ON  
ALL EQUIPMENT COLORS





# ON/CEMENT OVER



**Dakota  
Shine**



**FIX FADED PAINT**

Works on ANY Surface  
ANY Color!

### Dakota Shine Paint Restoration features:

- Effective and efficient way to extend the life of faded or oxidized surfaces
- Less costly to apply than paint
- Penetrates the surface so there are no over spray lines to buff
- Keeps resale values higher with surface appearance
- No mixing required for less waste and no disposal requirements
- JLG offers a full line of Dakota Shine Paint Restoration

### Compatible Surfaces

- Painted Surfaces
- Decals/Vinyl Lettering
- Plastics
- Fiberglass
- Engine Compartments

### Recommended For

- Heavy Equipment/Mining
- Aerial Equipment
- Highway Technology Equipment
- Construction Equipment
- Farm Machinery Lawn & Garden Tractors
- Medium/Heavy-Duty Trucks
- Semi-Tractors
- Motorhomes/Coaches
- Boats/Yachts
- Steel Buildings

Also available from JLG, Dakota Shine Cement and Slurry remover, an easy way to remove cement, slurry lime and scale from your equipment.

### Cement and Slurry Remover features:

- Softens cement, slurry lime, and scale on all surfaces when applied as directed
- Can be applied with a standard garden style Sprayer
- Not harmful on glass or paint
- Fast acting
- Non hazardous for shipping

Contact JLG spare parts for further information  
**131JLG** or **parts@jlg.com**



# 2016 SUMMER SPECIALS

## JLG PARTS

### TAKE ADVANTAGE OF JLG'S SPECIAL PRICING

Offer ends 31st March 2016 or while stocks last!  
Contact JLG for the full brochure of Summer Specials

#### TOGGLE SWITCH

JLG Part # 4360328S

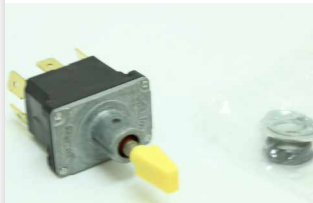


**\$12.00 + GST AUS**

Function: On - Off -  
Momentary On

#### TOGGLE SWITCH

JLG Part # 4360314S



**\$16.00 + GST AUS**

Function: Momentary On -  
Off - Momentary On

#### TOGGLE SWITCH

JLG Part # 4360331S



**\$16.00 + GST AUS**

Function: On - Off -  
Momentary On

#### TOGGLE SWITCH

JLG Part # 4360199S



**\$18.00 + GST AUS**

Function: On - Off

#### TOGGLE SWITCH

JLG Part # 4360072S



**\$10.90 + GST AUS**

Function: On - On

#### EMERGENCY STOP SWITCH

JLG Part # 4360475



**\$13.95 + GST AUS**

Fits ZB4 Mounting Style

#### IGNITION SWITCH

JLG Part # 4360470



**\$21.95 + GST AUS**

#### CIRCUIT BREAKER 15AMP

JLG Part # 4360070



**\$4.25 + GST AUS**



VISIT ONLINE AT  
[ONLINEEXPRESS2.JLG.COM](http://ONLINEEXPRESS2.JLG.COM)

# 131 JLG



# QUICK HOLIDAY CRUISE TO KEEP THE **YOUNG AND OLD HAPPY**

LOOKING FOR A QUICK HOLIDAY ESCAPE FOR YOUR FAMILY BUT FEELING FRUSTRATED YOU CAN'T PLEASE YOUR FAMILY IN ONE SINGLE HOLIDAY DESTINATION? THAT'S WHY CRUISES ARE IDEAL FOR GROUP GETAWAYS.

Some short length yet attractive destinations worth cruising are around Australia and New Zealand, and the nearby picturesque Pacific Islands.

There are several cruise lines departing from Sydney, Melbourne, Perth and Auckland every week, and these modern and flashy ships offer an incredible range of facilities for children, teens and adults in one safe place. Cruises cater to all size families, its tour programs range from five to 50 days, if not more, and have different price tags.

All the basics are included in the fare, including simple to more luxurious accommodation, meals at different restaurants or cafes onboard, entertainment and kids' clubs. There are also plenty of exciting activities to do at each land stop, hello heavenly beaches.

Parents travelling with children can enjoy great food or shop inside the ships' malls, while allowing their children to swim and play in the aqua parks, use the waterslides, go on surfing and skydiving simulators, bumper cars, rock-climbing walls and skate on beautiful ice rinks. Children and adults alike can find workshops to maintain themselves entertained such as playing the roulette at the casino, taking cooking classes, going to the movies and theatre performances, and singing along in karaoke. Most cruise ships will have these features, with some slight variations.

More Australians are taking cruises each year, there's such an amazing choice of ships, destinations and itineraries these days that if one is new to cruising, a well thorough research of what's available, ensuring its suits the tastes of those travelling is worth it to avoid disappointment.



## SOME TOP CRUISES

**The Royal Caribbean's Explorer of The Seas** departs from Sydney, Melbourne, Brisbane and Perth, and travels around the coasts of Australia, from Queensland right around to Western Australia. Or from Sydney to Wellington, Papeete, Moorea, Bora Bora to Honolulu. The amenities include a rock wall that overlooks the sea, a basketball court, ice-skating rink and mini-golf course. For relaxation and pampering there is a retreat called VitalitySMSpa. At night the family can walk through the Royal Promenade and watch the parades, dancing, or indulge at duty-free shops.

**P&O Cruises' Pacific Pearl** has short trips from Auckland to Sydney, and longer ones to the Polynesia, stopping in Fiji and Vanuatu. The cruise line offers family board game facilities for the young ones, island adventure shows, deck games including golf putting, table tennis, quoits and laser tag. Older people can hit the casino, bars and nightclubs and why not the comedy club to unwind and let loose.

**The Celebrity Cruises' Celebrity Solstice ship** ventures out to the Pacific Islands - the route Sydney, Bay of Islands, Auckland, Papeete, Moorea, Bora Bora, Lahaina and Honolulu is popular. This cruise line has great play facilities for toddlers under 3 years old and another one for those aged 3 -11. It also has the X Club, a social group for teens to make friends. Adults can also have fun at the casino, bars and clubs, and experience the top-notch restaurants and spa services the line is renowned for.

# RUSSELL COLE

## BUSINESS DEVELOPMENT MANAGER (BDM) - QUEENSLAND

Russell joined JLG in May 2014 in the newly developed role of BDM Queensland, having spent a number of years previously within the engineering and commodities distribution industries.

The Business Development Manager is a member of the JLG Ground Support team promoting JLG Spare Parts, Field service, Workshop service and Inspection programs.

"JLG Ground Support focusses on providing customers with exceptional service both in our workshop and out in the field, delivering parts where and when needed. The BDM role takes this support to a new level by partnering with our customers to maximize their profitability" Russell explains "We provide a local contact that can analyse customers specific needs, whether that be their service requirements, quarterly, annual or major inspections or spare parts."

We can leverage JLG's global purchasing power to pass on significant savings to our customers from Duetz and Kubota engines, AWP based items through to non-EWP equipment parts.

**"The JLG Ground Support team realizes that for continuous business development you have to think outside the square, using the global power of the JLG brand to help our customers in lowering their costs and creating long term value in their investments."**



# DAMIAN LANE

## SALES EXECUTIVE - WESTERN AUSTRALIA

Damian joined JLG in the role of Sales Executive – WA having previously spent time in various sales roles supplying equipment and consumables to the Mining and Construction industries.

"Since commencing employment with JLG in July of 2012, there has never been a dull moment as we ride the resources roller coaster" explains Damian

"The Western Australian team prides itself on developing strong relationships across all industries to ensure the needs of our clients are exceeded. As many of our clients look to reduce costs we focus on ensuring the right products are offered to ensure end users can operate as efficiently as possible while maintaining high safety standards"

**"As the Western Australian market continues to adjust to the new norm we have been able to assist all of our clients in the hire industry, mining companies, large contractors right through to the local tradie."**

As we begin a new year there will of course be new challenges and new opportunities both of which Damian, as well as the entire JLG WA team are able to tackle ensuring the best possible outcome for your business.





# PUTTING YOUR WORK ABOVE EVERYTHING



When it comes to JLG Ground Support it's all about you: your productivity, profitability and uptime – from the purchase of your first piece of equipment through to training, parts and maintenance.

Your needs. Your uptime.

JLG is on the job to fulfil your every need, from repair, reconditioning, same-day parts and much more. We're here to support you.

## CONTACT YOUR JLG AUSTRALIA OR NZ BRANCH ON:

JLG BRANCH	STATE MANAGER	SALES EXECUTIVE	SERVICE MANAGER
<b>Queensland</b>	<b>Martin DeHaast</b>	<b>Martin DeHaast</b>	<b>Ryan Pragnell</b>
Phone	07 3309 9111	07 3309 9111	07 3309 9105
Email Address	mdehaast@jlg.com	mdehaast@jlg.com	rpragnell@jlg.com
<b>New South Wales</b>	<b>Jamie Konz</b>	<b>Grant Tunks</b>	<b>Jamie Konz</b>
Phone	02 8718 6300	02 8718 6300	02 8718 6300
Email Address	jkonz@jlg.com	gtunks@jlg.com	jkonz@jlg.com
<b>Victoria</b>	<b>Stephen Noney</b>	<b>Daniel Reeve</b>	<b>Roger Lancaster</b>
Phone	03 9554 4333	03 9554 4333	03 9554 4333
Email Address	sanoney@jlg.com	djreeve@jlg.com	rdlancaster@jlg.com
<b>South Australia</b>	<b>Ray Green</b>	<b>Ray Green</b>	<b>Ray Green</b>
Phone	08 8259 8777	08 8259 8777	08 8259 8777
Email Address	rggreen@jlg.com	rggreen@jlg.com	rggreen@jlg.com
<b>Northern Territory</b>	<b>Ray Green</b>	<b>Ray Green</b>	<b>Derek Spillane</b>
Phone	08 8259 8777	08 8259 8777	08 8931 3729
Email Address	rggreen@jlg.com	rggreen@jlg.com	dspillane@jlg.com
<b>Western Australia</b>		<b>Damian Lane</b>	<b>Lee French</b>
Phone	08 6253 1222	08 6253 1222	08 6253 1222
Email Address	dalane@jlg.com	dalane@jlg.com	lrfrench@jlg.com
<b>New Zealand</b>		<b>David Morris</b>	
Phone	64 9276 1728	64 9276 1728	64 9276 1728
Email Address	dmorris@jlg.com	dmorris@jlg.com	dmorris@jlg.com