

Dec 25, 2015

The JLG logo is displayed in white, bold, italicized letters on a dark orange background. The logo is positioned in the upper right corner of the page, partially overlapping a large orange graphic element that resembles a stylized arrow or a piece of machinery.

Dear Valued Partners,
各位尊敬的合作伙伴，

We are very happy to inform you that JLG will launch a promotion program for a selected list of parts between Jan.1st, 2016 to Mar.31st, 2016.

我们很高兴地通知您捷尔杰将于 2016 年 1 月 1 日起至 2016 年 3 月 31 日对中国零件中心的部分零件进行促销活动。

The parts promotion will offer you a 60% off discount on the current list price (customer parts discount will not be considered). For more details, please contact JLG parts team. Candy Tang 13661851646, ctang@jlg.com

这次年终零件促销价格是在原面价基础上打四折（客户原有的折扣不适用于本次促销活动）。更多详情，敬请咨询捷尔杰零件部门：唐瑞玉 13661851646，ctang@jlg.com。

Sincerely,
此致

敬礼

Oshkosh-JLG (Tianjin) Equipment Technology Co., Ltd
捷尔杰（天津）设备有限公司



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Dear Valued Partners,
各位尊敬的合作伙伴，

We are very happy to inform you that JLG will launch DiscoverAGM battery promotion program between Jan 1st to June 30th in 2016. 我们很高兴地通知您捷尔杰将于 2016 年 1 月 1 日起至 2016 年 6 月 30 日对 Discover 品牌免维护电池进行一次促销。

Promotion Discover AGM battery part number is 1001112112 which used for ES scissor original list price RMB 1,854.09, Promotion price will be RMB 1,200.00. This price is including VAT. Minimum order quantity is 20pcs and with free delivery.

此次促销的 Discover 品牌免维护电池零件号是 1001112112，适用于剪刀车，现价人民币 1,854.09，促销价格为人民币 1,200.00。以上价格已经包含了增值税，最小订购量为 20 个，我们提供免费送货服务（某些地址可能无法直接送货上门，我们会送到离您最近的提货点）。

For more details, please contact JLG parts team. Candy Tang
13661851646, ctang@jlg.com

更多详情，敬请咨询捷尔杰零件部门：
唐瑞玉 13661851646, ctang@jlg.com

Sincerely,
此致

敬礼

Oshkosh-JLG (Tianjin)
Equipment Technology Co., Ltd
捷尔杰（天津）设备有限公司

